



**Project: 2023 PATROL 1 - ROCK SALT**  
**Description: FURNISH AND DELIVER ROCK SALT**

**Section: 23-00000-05-GM**  
**CPMS Pin: B-01568**  
**Let Date: 4/12/2022**

### Summary of Bids Received

Bidder	Address	City, State, Zip	Bond/Check
Cargill, Inc. - Salt, Road Safety	24950 Country Club Blvd. Suite 450	North Olmsted, OH 44070	Bid Bond
Compass Minerals America, Inc.	9900 W. 109th Street, Suite 100	Overland Park, KS 66210	Bid Bond
Morton Salt, Inc.	444 W. Lake Street, Suite 3000	Chicago, IL 60606	Bid Bond

THE LOW BIDS FOR EACH AGENCY, (80%-120%, 120% - 150% & EARLY DELIVERY) ARE HIGHLIGHTED

Early Delivery unit price is for delivery between July 15, 2022 and November 1, 2022; 80% - 120% unit price & 120% - 150% unit price are for delivery after November 1, 2022.

	UNIT OF GOVERNMENT	U OF M	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc	Morton Salt, Inc
Lake County							
1	Lake County Division of Transportation	TONS	16000.0	80% - 120% UNIT PRICE	\$96.730	\$86.460	\$79.270
				120% - 150% UNIT PRICE	\$101.730	\$96.460	\$89.270
				EARLY DELIVERY UNIT PRICE	\$96.730	\$86.460	\$79.270
2	Lake County Forest Preserve District	TONS	380.0	80% - 120% UNIT PRICE	\$97.930	\$85.000	\$78.650
				120% - 150% UNIT PRICE	\$102.930	\$95.000	\$88.650
				EARLY DELIVERY UNIT PRICE	\$97.930	\$85.000	\$78.650
Lake County Townships							
3	Antioch Township	TONS	3000.0	80% - 120% UNIT PRICE	\$101.060	\$84.850	\$77.730
				120% - 150% UNIT PRICE	\$106.060	\$94.850	\$87.730
				EARLY DELIVERY UNIT PRICE	\$101.060	\$84.850	\$77.730
4	Avon Township	TONS	900.0	80% - 120% UNIT PRICE	\$99.260	\$86.460	\$79.540
				120% - 150% UNIT PRICE	\$104.260	\$96.460	\$89.540
				EARLY DELIVERY UNIT PRICE	\$99.260	\$86.460	\$79.540

	UNIT OF GOVERNMENT	U OF M	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc	Morton Salt, Inc
Lake County Townships (continued)							
5	Ela Township	TONS	900.0	80% - 120% UNIT PRICE	\$97.640	\$88.570	\$79.640
				120% - 150% UNIT PRICE	\$102.640	\$98.570	\$89.640
				EARLY DELIVERY UNIT PRICE	\$97.640	\$88.570	\$79.640
6	Fremont Township	TONS	600.0	80% - 120% UNIT PRICE	\$93.710	\$88.390	\$79.610
				120% - 150% UNIT PRICE	\$98.710	\$98.390	\$89.610
				EARLY DELIVERY UNIT PRICE	\$93.710	\$88.390	\$79.610
7	Grant Township	TONS	1600.0	80% - 120% UNIT PRICE	\$99.190	\$86.460	\$79.540
				120% - 150% UNIT PRICE	\$104.190	\$96.460	\$89.540
				EARLY DELIVERY UNIT PRICE	\$99.190	\$86.460	\$79.540
8	Lake Villa Township	TONS	1200.0	80% - 120% UNIT PRICE	\$96.630	\$85.000	\$78.650
				120% - 150% UNIT PRICE	\$101.630	\$95.000	\$88.650
				EARLY DELIVERY UNIT PRICE	\$96.630	\$85.000	\$78.650
9	Libertyville Township	TONS	900.0	80% - 120% UNIT PRICE	\$98.120	\$86.460	\$79.270
				120% - 150% UNIT PRICE	\$101.120	\$96.460	\$89.270
				EARLY DELIVERY UNIT PRICE	\$98.120	\$86.460	\$79.270
10	Newport Township	TONS	300.0	80% - 120% UNIT PRICE	\$98.630	\$84.850	\$82.580
				120% - 150% UNIT PRICE	\$103.630	\$94.850	\$92.580
				EARLY DELIVERY UNIT PRICE	\$98.630	\$84.850	\$82.580
11	Vernon Township	TONS	350.0	80% - 120% UNIT PRICE	\$92.860	\$88.570	\$84.870
				120% - 150% UNIT PRICE	\$97.860	\$98.570	\$94.870
				EARLY DELIVERY UNIT PRICE	\$92.860	\$88.570	\$84.870

	UNIT OF GOVERNMENT	U OF M	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc	Morton Salt, Inc
Lake County Townships (continued)							
12	Warren Township	TONS	3000.0	80% - 120% UNIT PRICE	\$98.400	\$85.000	\$78.480
				120% - 150% UNIT PRICE	\$103.400	\$95.000	\$88.480
				EARLY DELIVERY UNIT PRICE	\$98.400	\$85.000	\$78.480
13	Wauconda Township	TONS	600.0	80% - 120% UNIT PRICE	\$97.100	\$88.570	\$80.350
				120% - 150% UNIT PRICE	\$102.100	\$98.570	\$90.350
				EARLY DELIVERY UNIT PRICE	\$97.100	\$88.570	\$80.350
14	Waukegan Township	TONS	120.0	80% - 120% UNIT PRICE	\$96.970	\$85.000	\$78.410
				120% - 150% UNIT PRICE	\$101.970	\$95.000	\$88.410
				EARLY DELIVERY UNIT PRICE	\$96.970	\$85.000	\$78.410
Lake County Communities							
15	Village of Antioch	TONS	1200.0	80% - 120% UNIT PRICE	\$101.230	\$84.850	\$77.730
				120% - 150% UNIT PRICE	\$106.230	\$94.850	\$87.730
				EARLY DELIVERY UNIT PRICE	\$101.230	\$84.850	\$77.730
16	Village of Bannockburn	TONS	300.0	80% - 120% UNIT PRICE	\$89.350	\$86.460	\$84.870
				120% - 150% UNIT PRICE	\$94.350	\$96.460	\$94.870
				EARLY DELIVERY UNIT PRICE	\$89.350	\$86.460	\$84.870
17	Village of Barrington	TONS	750.0	80% - 120% UNIT PRICE	\$92.200	\$89.590	\$86.470
				120% - 150% UNIT PRICE	\$97.200	\$99.590	\$96.470
				EARLY DELIVERY UNIT PRICE	\$92.200	\$89.590	\$86.470
18	Village of Beach Park	TONS	700.0	80% - 120% UNIT PRICE	\$96.660	\$84.850	\$77.600
				120% - 150% UNIT PRICE	\$101.660	\$94.850	\$87.600
				EARLY DELIVERY UNIT PRICE	\$96.660	\$84.850	\$77.600

	UNIT OF GOVERNMENT	U OF M	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc	Morton Salt, Inc
Lake County Communities (continued)							
19	Village of Buffalo Grove	TONS	1750.0	80% - 120% UNIT PRICE	\$91.180	\$88.570	\$78.870
				120% - 150% UNIT PRICE	\$96.180	\$98.570	\$88.870
				EARLY DELIVERY UNIT PRICE	\$91.180	\$88.570	\$78.870
20	Village of Deerfield	TONS	1250.0	80% - 120% UNIT PRICE	\$90.710	\$88.570	\$78.530
				120% - 150% UNIT PRICE	\$95.710	\$98.570	\$88.530
				EARLY DELIVERY UNIT PRICE	\$90.710	\$88.570	\$78.530
21	Village of Fox Lake	TONS	1800.0	80% - 120% UNIT PRICE	\$95.430	\$86.460	\$86.980
				120% - 150% UNIT PRICE	\$100.430	\$96.460	\$96.980
				EARLY DELIVERY UNIT PRICE	\$95.430	\$86.460	\$86.980
22	Village of Grayslake	TONS	2500.0	80% - 120% UNIT PRICE	\$97.550	\$86.460	\$79.350
				120% - 150% UNIT PRICE	\$102.550	\$96.460	\$89.350
				EARLY DELIVERY UNIT PRICE	\$97.550	\$86.460	\$79.350
23	Village of Gurnee	TONS	2600.0	80% - 120% UNIT PRICE	\$96.220	\$85.000	\$78.480
				120% - 150% UNIT PRICE	\$101.220	\$95.000	\$88.480
				EARLY DELIVERY UNIT PRICE	\$96.220	\$85.000	\$78.480
24	Village of Hainesville	TONS	250.0	80% - 120% UNIT PRICE	\$97.840	\$86.460	\$83.710
				120% - 150% UNIT PRICE	\$102.840	\$96.460	\$93.710
				EARLY DELIVERY UNIT PRICE	\$97.840	\$86.460	\$83.710
25	City of Highland Park	TONS	1600.0	80% - 120% UNIT PRICE	\$87.800	\$88.570	\$78.530
				120% - 150% UNIT PRICE	\$92.800	\$98.570	\$88.530
				EARLY DELIVERY UNIT PRICE	\$87.800	\$88.570	\$78.530

	UNIT OF GOVERNMENT	U OF M	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc	Morton Salt, Inc
Lake County Communities (continued)							
26	City of Highwood	TONS	1000.0	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	\$91.250 \$96.250 \$91.250	\$88.390 \$98.390 \$88.390	\$78.530 \$88.530 \$78.530
27	Village of Island Lake	TONS	800.0	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	\$97.640 \$102.640 \$97.640	\$88.570 \$98.570 \$88.570	\$80.740 \$90.740 \$80.740
28	Village of Kildeer	TONS	900.0	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	\$93.640 \$98.640 \$93.640	\$88.570 \$98.570 \$88.570	\$79.650 \$89.650 \$79.650
29	City of Lake Forest	TONS	1900.0	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	\$92.460 \$97.460 \$92.460	\$86.460 \$96.460 \$86.460	\$78.870 \$88.870 \$78.870
30	Village of Lake Villa	TONS	940.0	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	\$99.660 \$104.660 \$99.660	\$85.000 \$95.000 \$85.000	\$78.650 \$88.650 \$78.650
31	Village of Libertyville	TONS	3000.0	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	\$96.630 \$101.630 \$96.630	\$86.460 \$96.460 \$86.460	\$79.270 \$89.270 \$79.270
32	Village of Lincolnshire	TONS	500.0	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	\$94.570 \$99.570 \$94.570	\$88.390 \$98.390 \$88.390	\$78.870 \$88.870 \$78.870

	UNIT OF GOVERNMENT	U OF M	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc	Morton Salt, Inc
Lake County Communities (continued)							
33	Village of Lindenhurst	TONS	650.0	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	\$96.070 \$101.070 \$96.070	\$85.000 \$95.000 \$85.000	\$78.650 \$88.650 \$78.650
34	Village of Long Grove	TONS	1400.0	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	\$97.960 \$102.960 \$97.960	\$86.460 \$96.460 \$86.460	\$80.350 \$90.350 \$80.350
35	Village of Mettawa	TONS	150.0	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	\$80.070 \$85.070 \$80.070	\$86.460 \$96.460 \$86.460	\$78.870 \$88.870 \$78.870
36	Village of Mundelein	TONS	1000.0	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	\$94.230 \$99.230 \$94.230	\$88.390 \$98.390 \$88.390	\$79.610 \$89.610 \$79.610
37	City of North Chicago	TONS	1500.0	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	\$82.620 \$87.620 \$82.620	\$85.000 \$95.000 \$85.000	\$79.270 \$89.270 \$79.270
38	City of Park City	TONS	150.0	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	\$98.250 \$103.250 \$98.250	\$85.000 \$95.000 \$85.000	\$79.340 \$89.340 \$79.340
39	Village of Round Lake	TONS	1600.0	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	\$96.150 \$101.150 \$96.150	\$86.460 \$86.460 \$86.460	\$79.540 \$89.540 \$79.540

	UNIT OF GOVERNMENT	U OF M	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc	Morton Salt, Inc
Lake County Communities (continued)							
40	Village of Round Lake Beach	TONS	1300.0	80% - 120% UNIT PRICE	\$96.400	\$86.460	\$79.540
				120% - 150% UNIT PRICE	\$101.400	\$96.460	\$89.540
				EARLY DELIVERY UNIT PRICE	\$96.400	\$86.460	\$79.540
41	Village of Round Lake Heights	TONS	300.0	80% - 120% UNIT PRICE	\$98.730	\$86.460	\$83.710
				120% - 150% UNIT PRICE	\$103.730	\$96.460	\$93.710
				EARLY DELIVERY UNIT PRICE	\$98.730	\$86.460	\$83.710
42	Village of Vernon Hills	TONS	1600.0	80% - 120% UNIT PRICE	\$95.130	\$88.390	\$79.270
				120% - 150% UNIT PRICE	\$100.130	\$98.390	\$89.270
				EARLY DELIVERY UNIT PRICE	\$95.130	\$88.390	\$79.270
43	Village of Wadsworth	TONS	500.0	80% - 120% UNIT PRICE	\$96.230	\$84.850	\$77.240
				120% - 150% UNIT PRICE	\$101.230	\$94.850	\$87.240
				EARLY DELIVERY UNIT PRICE	\$96.230	\$84.850	\$77.240
44	Village of Wauconda	TONS	875.0	80% - 120% UNIT PRICE	\$99.190	\$88.570	\$80.350
				120% - 150% UNIT PRICE	\$104.190	\$98.570	\$90.350
				EARLY DELIVERY UNIT PRICE	\$99.190	\$88.570	\$80.350

	UNIT OF GOVERNMENT	U OF M	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc	Morton Salt, Inc
Cook County Communities							
45	City of Des Plaines	TONS	2000.0	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	\$91.210 \$96.210 \$91.210	\$89.590 \$99.590 \$89.590	\$83.550 \$93.550 \$83.550
46	Village of Glencoe	TONS	1200.0	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	\$90.620 \$95.620 \$90.620	\$88.570 \$98.570 \$88.570	\$79.540 \$89.540 \$79.540
47	Village of Glenview	TONS	2500.0	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	\$89.890 \$94.890 \$89.890	\$89.590 \$99.590 \$89.590	\$77.870 \$87.870 \$77.870
48	Village of Kenilworth	TONS	250.0	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	\$88.240 \$93.240 \$88.240	\$89.590 \$99.590 \$89.590	\$79.500 \$89.500 \$79.500
49	Village of Wilmette	TONS	850.0	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	\$87.970 \$92.970 \$87.970	\$89.590 \$94.590 \$89.590	\$79.330 \$89.330 \$79.330
50	Village of Winnetka	TONS	1440.0	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	\$89.970 \$94.970 \$89.970	\$89.590 \$99.590 \$89.590	\$79.540 \$89.540 \$79.540



	UNIT OF GOVERNMENT	U OF M	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc	Morton Salt, Inc
McHenry County Townships							
51	Algonquin Township	TONS	1500.0	80% - 120% UNIT PRICE	\$96.720	\$89.590	\$87.830
				120% - 150% UNIT PRICE	\$101.720	\$99.590	\$97.830
				EARLY DELIVERY UNIT PRICE	\$96.720	\$89.590	\$87.830
52	McHenry Township	TONS	2500.0	80% - 120% UNIT PRICE	\$98.050	\$88.570	\$86.750
				120% - 150% UNIT PRICE	\$103.050	\$98.570	\$96.750
				EARLY DELIVERY UNIT PRICE	\$98.050	\$88.570	\$86.750
McHenry County Communities							
53	Village of Cary	TONS	1500.0	80% - 120% UNIT PRICE	\$97.880	\$90.410	\$80.750
				120% - 150% UNIT PRICE	\$102.880	\$100.410	\$90.750
				EARLY DELIVERY UNIT PRICE	\$97.880	\$90.410	\$80.750
54	Village of Fox River Grove	TONS	700.0	80% - 120% UNIT PRICE	\$96.440	\$89.590	\$80.360
				120% - 150% UNIT PRICE	\$101.440	\$99.590	\$90.360
				EARLY DELIVERY UNIT PRICE	\$96.440	\$89.590	\$80.360
55	City of Woodstock	TONS	1800.0	80% - 120% UNIT PRICE	\$100.050	\$88.570	\$82.720
				120% - 150% UNIT PRICE	\$105.050	\$98.570	\$92.720
				EARLY DELIVERY UNIT PRICE	\$100.050	\$88.570	\$82.720
56	Village of Richmond	TONS	250.0	80% - 120% UNIT PRICE	\$100.520	\$86.460	\$86.270
				120% - 150% UNIT PRICE	\$105.520	\$96.460	\$96.270
				EARLY DELIVERY UNIT PRICE	\$100.520	\$86.460	\$86.270
57	Village of Johnsburg	TONS	1250.0	80% - 120% UNIT PRICE	\$98.490	\$88.570	\$86.750
				120% - 150% UNIT PRICE	\$103.490	\$98.570	\$96.750
				EARLY DELIVERY UNIT PRICE	\$98.490	\$88.570	\$86.750

	UNIT OF GOVERNMENT	U OF M	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc	Morton Salt, Inc
McHenry County Communities (continued)							
58	Village of Algonquin	TONS	2800.0	80% - 120% UNIT PRICE	\$95.850	\$91.630	\$85.630
				120% - 150% UNIT PRICE	\$100.850	\$101.630	\$95.630
				EARLY DELIVERY UNIT PRICE	\$95.850	\$91.630	\$85.630
59	City of Crystal Lake	TONS	7500.0	80% - 120% UNIT PRICE	\$98.680	\$89.590	\$86.960
				120% - 150% UNIT PRICE	\$103.680	\$99.590	\$96.960
				EARLY DELIVERY UNIT PRICE	\$98.680	\$89.590	\$86.960
60	Village of Spring Grove	TONS	600.0	80% - 120% UNIT PRICE	\$101.570	\$88.390	\$84.460
				120% - 150% UNIT PRICE	\$106.570	\$98.390	\$94.460
				EARLY DELIVERY UNIT PRICE	\$101.570	\$88.390	\$84.460
61	Village of Wonder Lake	TONS	450.0	80% - 120% UNIT PRICE	\$100.240	\$89.590	\$88.350
				120% - 150% UNIT PRICE	\$105.240	\$99.590	\$98.350
				EARLY DELIVERY UNIT PRICE	\$100.240	\$89.590	\$88.350
62	City of McHenry	TONS	1500.0	80% - 120% UNIT PRICE	\$99.050	\$88.570	\$87.890
				120% - 150% UNIT PRICE	\$104.050	\$98.570	\$97.890
				EARLY DELIVERY UNIT PRICE	\$99.050	\$88.570	\$87.890
63	Village of Prairie Grove	TONS	500.0	80% - 120% UNIT PRICE	\$100.040	\$88.570	\$87.890
				120% - 150% UNIT PRICE	\$105.040	\$98.570	\$97.890
				EARLY DELIVERY UNIT PRICE	\$100.040	\$88.570	\$87.890

	UNIT OF GOVERNMENT	U OF M	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc	Morton Salt, Inc
McHenry County DOT - Rock Salt (Enhanced)							
64	McHenry County DOT	TONS	4000.0	80% - 120% UNIT PRICE	\$111.790	\$108.590	NO BID
				120% - 150% UNIT PRICE	\$116.790	\$118.590	
				EARLY DELIVERY UNIT PRICE	\$111.790	\$108.590	